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CFS, Inc. to Acquire The Field Companies Fulfillment Center

Leading Provider of Print, Fulfillment and Direct Mail Services Expands Footprint Within US

Norton, MA (January 1, 2020) Client Focused Solutions (CFS, Inc.), a leading regional provider of print, fulfillment, and direct mail services, and The Field Companies Fulfillment Center (FCFC), that provides print, mailing, warehousing and fulfillment services for some of the world's leading brands, today announced a definitive merger agreement. The decision was made as a result of an opportunity to consolidate facilities and operate out of a single location at CFS headquarters in Norton, MA.

The merger with Field Companies based in Watertown, MA, further increases CFS's industry reach beyond financial services, higher education, retail and non-profit to the consumer goods space.

"We are delighted to welcome Field Companies into the CFS family. The acquisition represents another step in our vision to become the most robust marketing support partner for organizations across all industries," said Tim Slattery, CEO of CFS, Inc. "Field Companies Fulfillment Center has a strong reputation for being detailed, efficient, and driven to excellence in performance for some of the nation's leading brands. Their passionate staff and client-centric culture fit perfectly into CFS's vision of WOWing the client every time."

Field Companies Fulfillment Center will use CFS, Inc.'s existing facility and brand name to provide uninterrupted service to its clients. CFS, Inc. is in the process of integrating FCFC into its existing architecture.

"The integration of our companies will take place over the next three to six months. Our clients will continue to receive the same high quality of service which they have come to expect," said Joe McDonald, Principal of Field Companies.

CFS, Inc. acquired Personal Business Solutions in Fall River, MA in 2014, and continues to pursue acquisition opportunities with companies that emphasize delivering client focused solutions.

About CFS

CFS, Inc. (cfsinc.com) is a marketing support partner offering a range of customized print, fulfillment, direct mail, and event support solutions to clients across multiple industries. CFS has been in business for almost 30 years, and has a workforce of 30 employees at its corporate headquarters in Norton, MA. CFS also has an office location in Hyannis, MA.

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